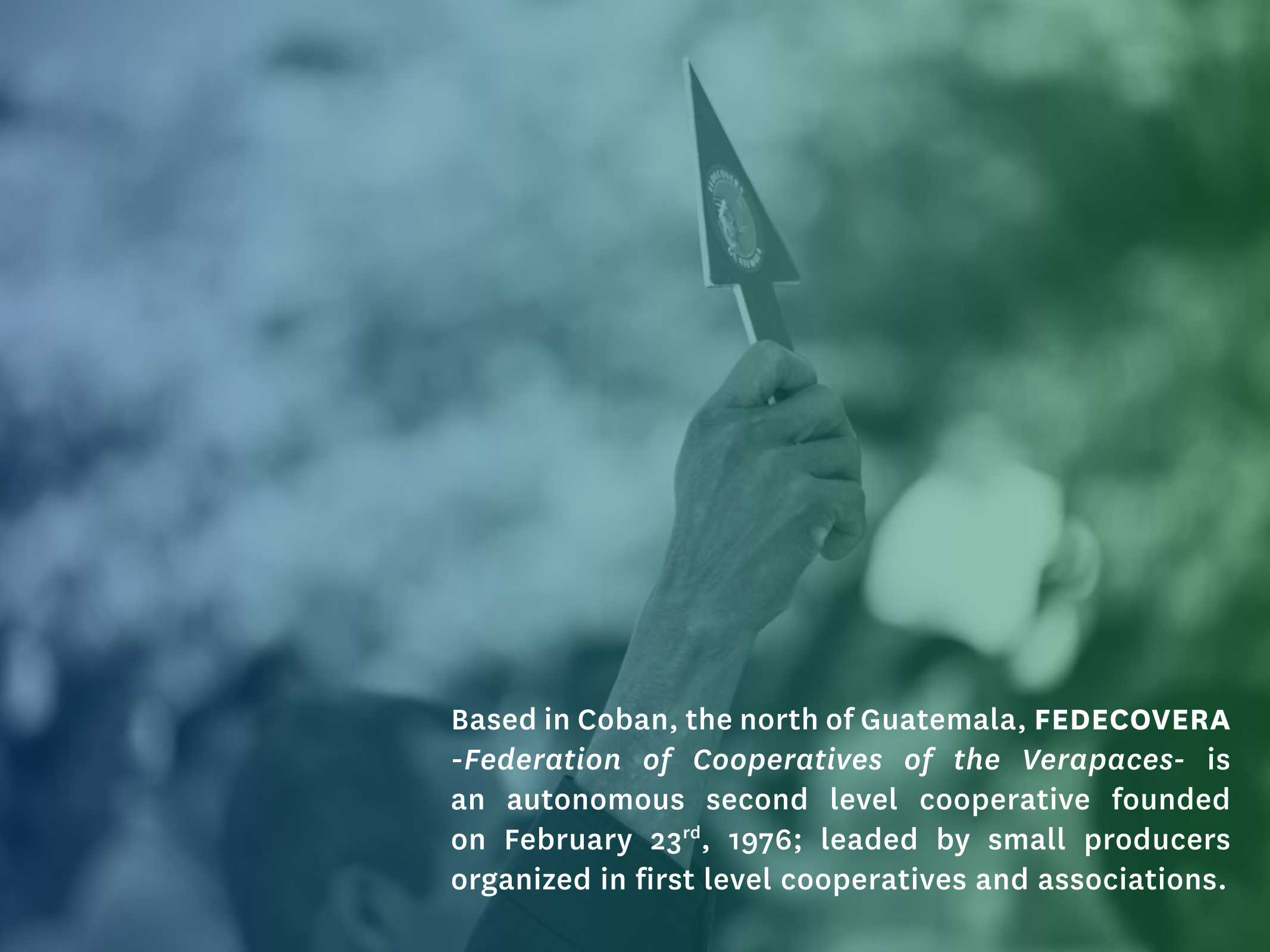


CARDAMOM



FEDECOVERA
GUATEMALA
Mayan traceability

A hand holding a small flag with a circular logo, set against a blurred background of people and foliage. The flag is dark with a light-colored circular emblem in the center. The background is a soft-focus scene of people and greenery, with a blue and green color overlay.

Based in Coban, the north of Guatemala, **FEDECOVERA** -*Federation of Cooperatives of the Verapaces*- is an autonomous second level cooperative founded on February 23rd, 1976; leaded by small producers organized in first level cooperatives and associations.



We are dedicated to build a better future day by day, with shared benefits throughout our value chains by:

- Ensuring a sustainable supply chain of high quality products that directly benefits both small-scale farmers and consumers.
- Promoting environmental sustainable production practices that maintain and increase biodiversity and crop diversification.
- Empowering small-scale farmers to develop strong and prosperous producing communities.
- Incorporate into all policies three essential components: **social, economic and environmental**.

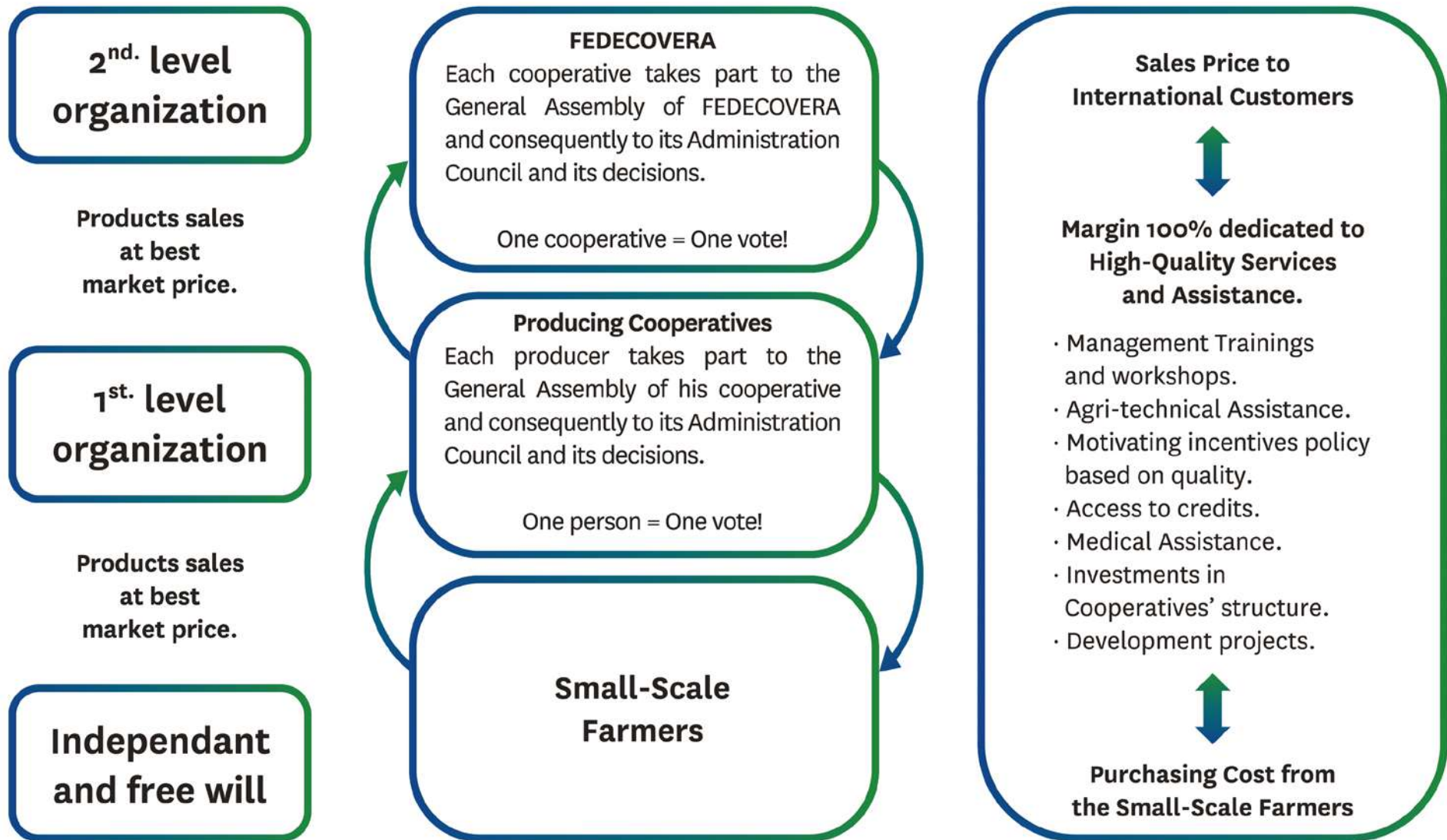
Our results are spoken:

- 8 value chains: cardamom, allspice, coffee, cocoa beans, turmeric, black tea, essential oils and sustainable forestry development.
- 1st. Organic Cardamom and Allspice producer, processor and exporter in the world.
- Global business experience, exporting to the 5 continents.
- 2 industrialization plants: 1 located in the city of Cobán, Alta Verapaz state and the other located in El Rancho Village, El Progreso state.
- 33,000 producing families gathered in 42 cooperatives and more than 120 Associations.
- Consequently, FEDECOVERA pursuits to improve the livelihood of more than 180,000 people.

Our Location



The Real Social, Economic, Inclusive and Environmental Business Model



FEDECOVERA'S objective is to improve farmer's livelihoods by offering them the tools they need to produce more and better in order to access the highest quality international markets.

Values and Engagements

4

VALUES



Human livelihoods as a focus:
We act for the Human well-being.



Customer as a partner:
We deliver satisfaction to build very long-term business relationships.



Earth and nature as a gift:
We protect and improve the environment and the biodiversity.



Integrity, Fairness and Independence as guidelines:
We always strive to do the right things, independently.

3

ENGAGEMENTS



High-quality products and services.



Build a bridge between producers and customers.



Act for better living conditions.

FEDECOVERA'S primary objective as an organization is to unite its leadership and utilize its managerial expertise to offer effective services to strengthen the fundamental skills of its members in general and of its associates in particular.

CARDAMOM



Guatemala is the largest producer of Cardamom in the world, FEDECOVERA obtained its Organic Certification in 2006, becoming the first Producer, Processor, and Exporter of Organic Cardamom in the world.

Cardamom as a Value Chain promotes the protection of the biodiversity, landscape, and soil restoration. The plantations inside the cooperatives are cultivated under agroforestry systems and organic practices, directly benefiting the small producers and their families improving their livelihoods in a social-economic and environmentally sustainable way.

Botanical name

Elettaria cardamomum

Product description

Cardamom is the dried, unripened fruit of the perennial *Elettaria cardamomum* or simply called *Elaichi*. Inside the fruit pods are tiny, brown, aromatic seeds which are slightly pungent to taste.

Our Quality

Delivering freshness in every pod, we offer a wide variety of qualities adapting to the needs of our customers and in fulfillment with the international regulations.

Value Services

Milling and steam sterilization services can be provided directly at origin.

Certifications



OUR QUALITIES



G1

Size $\geq 90\%$ (mm)
 $7.5 \geq 6.6$

Density (g/L)
 $480 \geq 430$

Special characteristics
Bold Green color.



P1

Size $\geq 90\%$ (mm)
 $7.7 \geq 6.6$

Density (g/L)
 $490 \geq 440$

Special characteristics
Green color.



G2

Size $\geq 90\%$ (mm)
 $6.5 \geq 5.6$

Density (g/L)
 $460 \geq 400$

Special characteristics
Bold Green color.



P2

Size $\geq 90\%$ (mm)
 $6.5 \geq 5.5$

Density (g/L)
 $470 \geq 410$

Special characteristics
Green color.



G3

Size $\geq 90\%$ (mm)
 $5.5 \geq 4.6$

Density (g/L)
 $480 \geq 370$

Special characteristics
Bold Green color.



P3

Size $\geq 90\%$ (mm)
 $5.4 \geq 4.5$

Density (g/L)
 $410 \geq 380$

Special characteristics
Green color.



YQ / THRIPS

Size $\geq 90\%$ (mm)
 ≤ 7.5

Density(g/L)
 $420 \geq 400$

Special characteristics
Mixed greenish - yellowish color
with high percentage of thrips.

OUR QUALITIES



OG

Size $\geq 90\%$ (mm)
 ≤ 6.5

Density (g/L)
 $440 \geq 400$

Special characteristics
Green color, open.



MQ

Size $\geq 90\%$ (mm)
 ≤ 7.7

Density (g/L)
 $400 \geq 360$

Special characteristics
Mixed yellow quality..



SQ

Density (g/L)
 ≤ 700

Special characteristics
Dark brown cardamom
seeds without shell.

FEDECOVERA can also process, upon customer requirement,
cardamom powder and cardamom TBC, either from the seeds or pods.

PSQ

Density (g/L)
 ≤ 600

Mesh

As per custormet
requirement.

Special

characteristics
Cardamom seeds
powder.

SQTBC

Density (g/L)
 ≤ 620

Mesh

As per custormet
requirement.

Special

characteristics
Tea bag cut
cardamom from
the seeds.

MQTBC

Density (g/L)
 ≤ 300

Mesh

As per custormet
requirement.

Special

characteristics
Tea bag cut
cardamom from
mixed quality

Quality Commitment, Organic and Fairtrade Production

Quality is everybody's commitment and we comply with all internal and external food safety, regulatory and quality requirements.

Our Quality Policy summarizes our passion for excellence.

We build trust by offering products and services that match customer expectation and preference.

We continuously challenge ourselves in order to constantly improve and achieve the highest levels of quality.

FEDECOVERA's practices are based on the respect of the Nature. We promote an agriculture that will never damage our nature and environment. Our Agri-Technicians are training our cooperatives according to natural practices, using no pesticides and no chemicals.

Consequently, FEDECOVERA could be proud to:

- Sell only natural products;
- Protect the health of its producers and of its consumers;
- Act for a sustainable environment and a sustainable production.

In 2002, we started to certify our products to get the *Label Organic*. All FEDECOVERA products are cultivated based on natural best practices, even if all the cooperatives do not have the Certification Organic today.

Since our foundation, our philosophy has been *The Real Social Business*; a sustainable supply chain that delivers the best agricultural products to the most demanding markets globally, with a direct trade line between Grower – Customer.

As part of our continuous improvement, FEDECOVERA obtained the *Fairtrade Certification*, granted by FLOCERT.

Our Cardamom is Organic, Kosher and Fairtrade Certified.

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Visit our Website

www.fedecovera.com



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